



International Transaction Journal of Engineering, Management, & Applied Sciences & Technologies

http://TuEngr.com



PAPER ID: 11A07N

•

# NEXUS OF FINANCIAL REPORTING QUALITY AND INVESTMENT EFFICIENCY

Irfan-Ullah<sup>1\*</sup>, Usman Ayub<sup>1</sup>, Hashim Khan<sup>1</sup>

<sup>1</sup> Department of Management Sciences, COMSATS University, Islamabad, PAKISTAN.

ARTICLEINFO	ABSTRACT
Article history: Received 09 September 2019 Received in revised form 29 January 2020 Accepted 14 February 2020 Available online 19 February 2020 Keywords: Asset side accruals quality; Liability side accruals quality; Earnings management; Adverse selection; Moral hazard.	In this paper, the bi-directional relationship between financial reporting quality and investment efficiency is examined. Prior studies suggest that financial reporting quality improves the investment efficiency of firms. Using firm-level data one measure of financial reporting quality namely liability side accrual quality confirms this association. Further, we find that firms involve in accruals earnings management thereby decreasing financial reporting quality in an attempt to conceal firm performance from outsiders. Our measure of investment efficiency excessively predicts financial reporting quality. This relationship can be seen for both proxies of financial reporting quality-asset side accruals quality and liability side accruals quality. Results on the two-way relationship between variables are robust even when we use total accruals quality as an alternative proxy of financial reporting quality.
	Disciplinary: Management Sciences (Financial Management).
	©2020 INT TRANS J ENG MANAG SCI TECH.

# **1. INTRODUCTION**

In light of Jensen and Meckling (1976) seminal work, finance scholars perceive a company as a nexus of contractual relationships between different interested groups. These relationships exist between various stakeholders of firms such as between shareholders (principals) and managers (agents); shareholders (principals) and shareholders (principals); and creditors (principals) and shareholders (agents). This agency relationship which makes bases of agency theory is defined as a contract between a person (principal) and another person (the agent) under which agent performs some duties on behalf of principal; and the principal pays the agent for their duties (Jensen and Meckling, 1976). As the interests of both parties are not aligned, conflict is aroused. This conflict of interest is named the agency problem.

In the neoclassical approach, managerial investment behavior is a sole determinant of marginal q (Hayashi, 1982). In other words, companies should continue to invest as long as the marginal

benefits of investment are greater than the marginal cost. However existing literature provides evidence that due to agency problems management either under-invest or over-invest to get incentives. The intuition is that outside investors usually do not take part in business operations as its responsibility is assigned to the management of firms. Due to the nature of jobs, management has more information than shareholders. Information asymmetry increases when due to agency conflict managers do not disseminate important information through financial reports to investors or convey incorrect information to mislead investors (Healy & Wahlen, 1999).

Information asymmetry has two consequences. One is the adverse selection and the other is a moral hazard that leads to inefficient investments by the firm (Biddle et al., 2009). On the other hand quality financial reporting diminishes asymmetric information between managers and shareholders, thereby mitigates problems of moral hazard and adverse selection (Verdi, 2006). Biddle et al., (2009) define financial reporting quality as the accuracy of financial reports through which management conveys information to stakeholders of the firm on business activities, particularly about cash flows expected from these activities. Researchers mainly use proxies of earnings management to examine the reporting quality of firms. Earnings management is closely related to attributes of financial reporting quality. For instance, Lara et al. (2016) find that earnings management is negatively associated with earnings conservatism. Park & Shin (2004) show that more managed earnings are less persistent.

Mainly managers of firms involve in earnings management to get capital market incentives. Such as Barth et al. (1999) identified higher stock prices for firms having managed earnings. Bartov et al. (2002) find better performance for firms that meet earnings targets. According to the neoclassical approach, efficient investments are those projects that are accepted based on having positive net present (NPV), therefore it is assumed that these projects when are taken, generate cash for a firm that increases firm's earnings. In contrast, inefficient investments are not based on fundamentals and have negative consequences on firm performance. Firms mostly involve in accruals manipulation to avoid a decline in earnings (Burgstahler and Dichev, 1997). Therefore relying on empirical evidence, it can be assumed that the investment efficiency of projects affects managerial earnings management activities to achieve desired earnings targets (Rahmatullin, 2019).

This study follows ways to the empirical literature on the relationship between financial reporting quality and investment efficiency. First, a two-way relationship that is a simultaneous relationship between financial reporting quality and investment efficiency is examined in bank centered economy of Pakistan, not studied before. Second in prior literature financial reporting quality of firms is mostly measured through discretionary accruals by applying the modified Jones model. Whereas this study uses the magnitude of aggregate asset side accruals and magnitude of aggregate liability side accruals as proxies of financial reporting quality.

## 2. LITERATURE REVIEW AND HYPOTHESES DEVELOPMENT

Schipper and Vincent (2003) argue that stakeholders of the firm require accurate financial information for their investment decisions and low-quality information can deceive investors. Financial information serves capital markets and assists in optimal resource allocation. If earnings information is only based on judgments about future events then it has adverse effects on investors

specifically and employees and other people generally (Pergola and Verreault, 2009). McNichols and Stubben (2008) examine the association between financial reporting quality and investment efficiency. They identify that the investment efficiency of firms having managed earnings figures is low. Comparing to firms having unmanaged earnings, firms with managed earnings have a higher likelihood to overinvest in fixed assets.

Biddle and Hilary (2006) examine the association between reporting quality and investmentcash flow sensitivity of firms. Their study shows that financial reporting quality is negatively associated with investment-cash flow sensitivity. Further, the negative relationship between variables is more pronounced in economies where firms rely on the stock market to finance projects. Verdi (2006) studies the association between financial reporting quality and investment efficiency of firms prone to deviate from optimal investment. It is concluded that the financial reporting quality decreases overinvestment when a firm has much cash resources to invest and ownership structure is dispersed. Similarly financial reporting quality decreases underinvestment when firms are financially constrained. Biddle at al. (2009) examine whether financial reporting quality affects the investment efficiency of firms. Results of their study are a) reporting quality negatively affects investment when a firm has much cash resources to invest (financially unconstrained) and proportion of equity financing is high b) reporting quality increases investment when firms are financially constrained and proportion of equity financing is low and c) reporting quality is negatively related with inefficient investments as measured by firm deviation from optimal investment.

In lines with previous literature (for example, Leuz et al., 2003 use magnitude of total accruals as a proxy of accruals earnings management) we segregate total accruals into its components- asset side accruals and liability side accruals; and construct proxies of financial reporting quality separate for each category of accruals. Thus following two hypotheses are developed to study the relationship between financial reporting quality and investment efficiency:

H#1a: Financial reporting quality based on asset side accruals positively affects investment efficiency

H#1b: Financial reporting quality based on liability side accruals positively affects investment efficiency

Prior literature documents that corporate insiders have different motives to manage earnings numbers and therefore misrepresent firm performance (see, e.g., Leuz et al., 2003; Shleifer and Vishny, 1997). Hope et al.,(2013) assert that management of firms engage in increasing or decreasing earnings management to get consistent earnings figures keeping in view current firm performance. Such that when firm performance is low they are motivated to involve in upward earnings management to meet benchmarks. On the other hand, when a firm is performing well, they tend to manage accruals downwards to beat the benchmark to some extent. In this way managers reserve earnings that may be reversed through upward earnings management in the future when firm performance is poor (Jackson and Liu 2010). Graham et al. (2005) survey show that firms mostly set previous year earnings as a benchmark for the current year.

Oppositely, investment efficiency affects firm performance. In the neoclassical approach investments based on positive (negative) NPV are considered efficient (inefficient). In other words

efficient (inefficient) investments when undertaken have positive (negative) effects on operating cash flows subsequently and consequently on net income. Barth et al. (1999) show that stockholders reward firms in the shape of higher share price for their consistent earnings increases and that share price fall when earning decreases. Bartov et al. (2000) reported that managers engage in earnings management when a firm generates less cash from business activities and its ROA is low. Based on previous literature, thus investment efficiency is a determinant of earnings management that is managers by considering the efficiency of a firm's investments formulates strategies to report accruals to get persistent earnings numbers consequently affecting financial reporting quality. The hypotheses are developed to examine the effects of investment efficiency

H#2a: Investment efficiency positively affects financial reporting quality based on asset side accruals

H#2b: Investment efficiency positively affects financial reporting quality based on liability side accruals

# **3. METHODOLOGY**

We propose a methodology to test hypotheses already developed based on the nature of the relationship between financial reporting quality and investment efficiency in Section 2. We proceed by first collecting data on the variables of the study. For this purpose, we select nonfinancial firms that were listed on the Pakistan Stock Exchange (PSX) for 2008-2018 as our target sample. As some variables of the study have lag year calculations, therefore earlier years' data of 2004 and onwards are also used in some cases. Next, firm-year observations with missing variables data are removed. Thus, our sample is reduced to 290 firms having data range 2008-2018. The data source used is Banker Thomson DataStream.

## 3.1 VARIABLES MEASUREMENT

The main variables include financial reporting quality and investment inefficiency. Several control variables are also used along with the main independent variables. Measurement of variables is as follows:

# 3.1.1 FINANCIAL REPORTING QUALITY

Our proxies of financial reporting quality base on the magnitude of aggregate asset side accruals and aggregate liability side accruals. Where ceteris publis higher magnitude of accruals means that managers availed more chances to manage earnings and resulted in financial reports have low quality. Specifically, we compute asset side accruals quality and liability side accruals quality of firm as

$$AAQ_{i,t} = \frac{abs \, \Delta CA_{i,t}}{TA_{i,t}} * (-1) \tag{1},$$

$$LAQ_{i,t} = \frac{abs \,\Delta LA_{i,t}}{TA_{i,t}} * (-1) \tag{2}.$$

AAQ stands for assets side accruals quality which equals the ratio of absolute change in total current assets excluding cash and short term investments (abs  $\Delta CA$ ) to total assets (*TA*), multiplied by -1. LAQ is shortened for liabilities side accruals quality. It equals to the ratio of absolute change in total liabilities (abs  $\Delta LA$ ) to total assets (*TA*), multiplied by -1. Both ratios are multiplied by -1 so that low value of it shows low financial reporting quality due to high accruals. Subscripts i,t denote

firm and year respectively. In both Equations, total assets are used to remove size effects.

## 3.1.2 INVESTMENT INEFFICIENCY

The investment inefficiency variable is measured as the residuals of a model that predicts the investment of the firm as a function of its growth opportunities (e.g., Biddle et al. 2009). Negative residuals show that the firm invested less than expected investment (underinvestment). On the other hand, positive residuals identify that the firm invested more than expected investment (overinvestment). Absolute values of both underinvestment and overinvestment are combined with the investment inefficiency variable. The estimated model is

$$Inv_{i,t} = \beta 1 + \beta 2SG_{i,t-1} + \varepsilon i, t \tag{3}$$

Investment (*Inv*) represents the sum of capital expenditures and research and development (R& D) expenditures less sale of property, plant, and equipment (PPE) in the current year and sales growth (SG) shows the change in sales in the previous year. Sales growth serves as a proxy of growth opportunities for firms (Biddle et al., 2009). The above model is estimated through least squares for each industry group based on the Standard Industrial Classification (SIC) system each year with at least 10 observations in a given year from 2008 to 2018.

### **3.1.3 CONTROL VARIABLES**

A list of all control variables used in each equation is given in Table 1.

0	M. 1.1		Calculation, a			
Ser	Model	Variable Name	Calculation	Studied by		
1		Size	Natural log of total assets	Shahzad et al. (2019); Houcine (2017), Lara et al. (2016) and Biddle et al. (2009)		
2		Leverage	Total debt divided by total assets	Shahzad et al., (2019), Lara et al. (2016) and Biddle et al. (2009)		
3		Growth	The market value of stockholders equity divided by book value of stockholders equity	Shahzad et al. (2019) and Houcine (2017)		
4		Tangibility	PPE divided by total assets	Shahzad et al. (2019), Lara et al. (2016) and Biddle et al. (2009)		
5	ency		Cash and cash equivalent divided by PPE	Houcine (2017), Lara et al. (2016) and Wang et al. (2011)		
6	Efficie	CFOSales	Cash flows from operations divided by total sales	Houcine (2017), Lara et al. (2016) and Biddle et al. (2009)		
7	Investment Efficiency	StdCFO	The standard deviation of operating cash flow divided by total assets for the previous five years	Lara et al. (2016) and Biddle et al.(2009)		
8	Inve	StdSales	The standard deviation of sales divided by total assets for the previous five years			
9		StdInv	The standard deviation of total investment including capital expenditure and R&D expenditure for the previous five years	Houcine (2017) and Lara et al. (2016)		
10		Loss	Dummy variable, value "1" for the loss by the firm in the previous year and "0" otherwise	Shahzad et al. (2019), Lara et al., (2016) and Biddle et al. (2009)		
11		Age	Natural log of the difference between the year of establishment of firm and current year	Shahzad et al. (2019), Houcine (2017) and Lara et al. (2016)		
1		Size				
2	lity	Leverage		Hope et al. (2013), Wang (2006), Abdul Rahman & Ali (2006) and Bartov et al. (2000)		
3	cial qu£	Growth	Same as calculated for Investment efficiency	Ramman & An (2000) and Bartov et al. (2000)		
4	Financial reporting quality	CFOSales	model	Abdul Rahman & Ali (2006) and Bartov et al. (2000)		
5	ode	Loss		Wang (2006) and Cheng & Warfield (2005)		
6	ц.	Age		Wang (2006), Anderson & Reeb (2003a)		

#### Table 1: Control variables, its calculation, and studies on it

\*Corresponding author (Irfan-Ullah). Tel: +92-3459661996. Email: irfanullah429@yahoo.com ©2020 International Transaction Journal of Engineering, Management, & Applied Sciences & Technologies. Volume 11 No.7 ISSN 2228-9860 eISSN 1906-9642 CODEN: ITJEA8 Paper ID:11A07N http://TUENGR.COM/V11/11A07N.pdf DOI: 10.14456/ITJEMAST.2020.134

#### 3.2 MODEL

Following prior literature (e.g., Houcine, 2017 and Lara et al., 2016) Equation (4) is to test the effects of financial reporting quality on investment efficiency. Further, based on literature, this study hypothesizes investment efficiency as a determinant of financial reporting quality. Thus a new variable of investment efficiency is added to Equation (5) of financial reporting quality already developed by previous scholars (e.g., Wang, 2006).

$$IE_{i,t+1} = \beta_1 + \beta_2 FRQ_{i,t} + \beta_3 Control \, Variables_{i,t} + \varepsilon_{i,t} \tag{4}$$

$$FRQ_{i,t+1} = \alpha_1 + \alpha_2 IE_{i,t} + \alpha_3 Control \, Variables_{i,t} + \mathcal{E}_{i,t}$$
(5)

IE is investment inefficiency defined as residual from parsimonious investment Equation (3). FRQ is financial reporting quality based on the magnitude of assets side accruals or liabilities side accruals calculated from Equations (1) and (2), respectively. Control variables of the respective equation and its calculation are given in Table 1. Subscripts i and t are used to denote firm and year respectively. The dependent variable is based on the future year and independent variables correspond to current year observations of the firm.

### 4. **RESULTS**

### 4.1 DESCRIPTIVE STATISTICS

In Table 2 Panel (A) descriptive statistics of investment inefficiency (Raw form), its components underinvestment and overinvestment; and asset side accruals quality (AAQ), liability side accruals quality (LAQ) and control variables are provided. Summarized results show that 63% of firms belong to underinvestment groups while the remaining 37% belong to the overinvestment group. The average total assets are 18410 million Rs. On average, sample firms finance 57 % of their total assets by debt. Sample firms include both young and old firms. The minimum value of firm age is 3 years and the maximum value of age is 158 years during the study period extended for 2008-2018.

### 4.2 CORRELATION ANALYSIS

Table 2 (Panel B) provides Pearson correlations between investment inefficiency (based on future year observations) and other variables (based on current year observations). Among variables, a maximum correlation exists between firm size and standard deviation of investment. Its correlation coefficient is 0.62 which is greater than -0.7 and less than 0.7. So there are no chances of multicollinearity between explanatory variables and unbiased regression estimates can be obtained through regression analysis in the next step. The first measure of financial reporting quality- asset side accruals quality (AAQ) has an insignificant positive correlation with investment inefficiency. The second measure of financial reporting quality- liability side accruals quality (LAQ) has a significant negative correlation with investment inefficiency.

Table 2 (Panel C) provides Pearson correlations between proxies of financial reporting quality (based on future year observations) and other variables (based on current year observations). Here maximum correlation exists between leverage and loss. Its correlation coefficient value is 0.41 which is greater than -0.7 and less than 0.7. This value can be justified for no multicollinearity between independent variables and therefore no issues will be raised in regression analysis. Investment inefficiency is negatively correlated with both asset side accruals quality and liability side accruals quality. However correlation between investment inefficiency and liability side

Variable	Mean	Median	Maximum	Minimum	SD	Observations
INV INEFFICIENCY RAW	0.002	-0.015	1.834	-0.758	0.1	2290
UNDERINVESTMENT	0.04	0.034	0.758	0	0.039	1443
OVERINVESTMENT	0.075	0.037	1.834	0	0.127	847
AAQ	-0.088	-0.057	0	-2.762	0.112	2290
LAQ	-0.101	-0.068	0	-0.697	0.101	2290
ASSETS	18410.61	4372.879	666477.2	71.801	50203.71	2290
LEVERAGE	0.573	0.56	3.739	0.007	0.306	2290
GROWTH	1.819	0.773	248.223	-127.809	8.033	2290
TANGIBILITY	0.473	0.472	0.985	0	0.221	2290
SLACK	0.072	0.022	0.888	0	0.112	2290
CFOSALE	-0.073	0.049	2.882	-103.73	3.009	2290
STDCFO	0.094	0.077	0.637	0.003	0.07	2290
STDINV	551.893	101.981	23461.9	0	1590.268	2290
STDSALE	0.361	0.257	6.384	0.003	0.384	2290
LOSS	0.237	0	1	0	0.425	2290
AGE	39.128	34	158	3	20.403	2290

accruals quality is only significant.

Table 2 (Panel-A): Descriptive stati
--------------------------------------

(3) multiplied by -1. Overinvestment is positive residuals from Equation (3), Assets are reported in million Rs. Age is in years

**Table 2 (Panel-B)**: Pearson correlations between investment inefficiency (based on future year observations) and other variables (based on current year observations).

Variable	INV INEFFICIENCY	AAQ	LAQ	SIZE	LEVERAGE	GROWTH	TANGIBILITY	SLACK	CFOSALE	STDCFO	STDINV	STDSALES	SSOT
AAQ	0.006												
LAQ	-0.043**	0.472***											
SIZE	-0.001	0.066***	0.013										
LEVERAGE	-0.05	-0.032	-0.211***	-0.073***									
GROWTH	0.072***	-0.017	-0.026	0.114***	-0.03								
TANGIBILITY	0.012	0.334***	0.056***	-0.028	0.248***	-0.155***							
SLACK	0.033	-0.085***	0.049**	0.189***	-0.341***	0.145***	-0.421***						
CFOSALE	0.004	0.127***	0.113***	0.222***	-0.317***	0.124***	0.043**	0.184***					
STDCFO	0.017	-0.212***	-0.156***	-0.111***	-0.044**	0.115***	-0.222***	0.185***	0.005				
STDINV	-0.014**	0.112***	0.042**	0.629***	0.013	0.074***	0.135***	0.047**	0.195***	-0.095***			
STDSALES	0.003	-0.239***	-0.171***	-0.204***	0.078***	0.074***	-0.202***	0.087***	-0.068***	0.326***	-0.150***		I
LOSS	-0.068***	0.092***	0.035*	-0.154***	0.416***	-0.127***	0.264***	-0.245***	-0.261***	-0.067***	-0.055***	-0.090***	I
LNAGE	0.02	-0.004	0.034	0.077***	-0.053**	0.077***	-0.059***	0.021	0.014	-0.083***	0.031	-0.092***	-0.064***
Inv I	nefficiency	is the abso	lute value	of residuals	from Equa	tion (3). *,	** and ***	show sign	ificance at	10%, 5% a	nd 1% sign	ificance lev	'el.

**Table 2 (Panel-C)**: Pearson correlations between proxies of financial reporting quality (based on future year observations) and other variables (based on current year observations).

Variable	AAQ	LAQ	INV INEFFICIENCY	SIZE	LEVERAGE	GROWTH	CFOSALE	LOSS
LAQ	0.445***							
INV INEFFICIENCY	-0.033	-0.090***						
SIZE	0.085***	0.028	0.035*					
LEVERAGE	-0.024	-0.190***	0.036*	-0.073***				
GROWTH	-0.024	-0.060***	0.063***	0.114***	-0.03			
CFOSALE	0.027	0.060***	-0.033	0.222***	-0.317***	0.124***		
LOSS	0.073***	0.006	-0.033	-0.154***	0.416***	-0.127***	-0.261***	
LNAGE	-0.019	0.047**	-0.005	0.077***	-0.053**	0.077***	0.014	-0.064**
*,** and *** show significance at 10%, 5% and 1% significance level								

# 4.3 ESTIMATION RESULTS

Table 3 (first three columns) reports results on regression analysis performed to test H#1a. The

\*Corresponding author (Irfan-Ullah). Tel: +92-3459661996. Email: irfanullah429@yahoo.com ©2020 International Transaction Journal of Engineering, Management, & Applied Sciences & Technologies. Volume 11 No.7 ISSN 2228-9860 eISSN 1906-9642 CODEN: ITJEA8 Paper ID:11A07N http://TUENGR.COM/V11/11A07N.pdf DOI: 10.14456/ITJEMAST.2020.134 model has adjusted R-square of 6.9%. Low adjusted R-square may be due to a small number of data periods and independent variables. Further, it seems that in the Pakistani context there are other variables also that affect the investment efficiency of firms not included in this study. On the part of slope coefficients, results do not reject our assumed null hypothesis that financial reporting quality (asset side accruals quality) does not affect positively investment efficiency ( $\beta$ = -0.003, t= -0.268). Results on testing H#1b are provided in Table 3 (last three columns). The model has adjusted R-square of 7%. Coefficient on liability side accruals quality (LAQ) is negative and significant at 10% significance level ( $\beta$  = -0.022, t= -1.64). In the earlier analysis, we find an insignificant negative coefficient value for asset side accruals quality (AAQ) in relationship with investment inefficiency (Inv Inefficiency). On part of liability side accruals quality (LAQ) significant negative relationship shows that in contrary to asset side accruals, investors in Pakistan weight to liability side accruals while making investment decisions. This makes firm ease in raising funds for launching efficient projects.

The result (Equation (4)). Dependent variable. Investment memeren							
Variable	Coefficient	t-Statistic	Variable	Coefficient	t-Statistic		
AAQ	-0.003	-0.268	LAQ	-0.022	-1.649		
SIZE	-0.018	-2.751		-0.019	-2.905		
LEVERAGE	-0.043	-3.966		-0.045	-4.413		
GROWTH	0.002	2.433		0.002	2.404		
TANGIBILITY	-0.009	-0.355		-0.01	-0.43		
SLACK	0.095	5.176		0.096	5.356		
CFOSALE	-0.018	-2.864		-0.017	-2.756		
STDCFO	-0.016	-0.716		-0.014	-0.659		
STDINV	0.001	-2.55		0.001	-2.505		
STDSALE	-0.001	-0.337		-0.001	-0.431		
LOSS	-0.003	-0.908		-0.003	-0.784		
LNAGE	0.035	1.406		0.036	1.464		
С	0.113	1.251		0.111	1.253		
Adjusted R-s	quared	0.069		0.0	07		
F-statist	F-statistic			1.579			
Prob(F-stat	0		0				
Firm fixed e	Firm fixed effect			Ye	es		
Correction for Heter	oscedasticity	Yes		Ye	es		

**Table 3**: Regression results on Effect of Financial Reporting Quality on Investment Efficiency (H#1a result (Equation (4)): Dependent variable: Investment Inefficiency).

For testing hypothesis H#2a which assumes the negative effect of investment inefficiency (Inv Inefficiency) on asset side accruals quality (AAQ), AAQ is regressed on Inv Inefficiency and results are reported in Table 4 (first three columns). The model has adjusted R-square of 24.7%. Inv Inefficiency has significant negative coefficient value ( $\beta = -0.268$ , t= -5.077). Thus increase in investment inefficiency (Inv Inefficiency) negatively affects financial reporting quality (AAQ) of the firm. In other words, when investment efficiency is low, managers mask true underlying firm performance by managing asset side accruals leading to inferior financial reporting quality. Results on testing H#2b are presented in Table 4 (last two columns). The model of liability side accruals quality (LAQ) in relation to investment inefficiency (Inv Inefficiency) has adjusted R-square of 16.7 %. Coefficient on Inv Inefficiency is negatively and significantly associated with LAQ ( $\beta = -$ 0.134, t= -3.29). Thus increase in investment inefficiency (Inv Inefficiency) negatively affects financial reporting quality (LAQ) of the firm. In other words, when investment efficiency is low, managers mask true underlying firm performance by managing liability side accruals leading to inferior financial reporting quality.

$(1\pi 20$ result (Equation (3)))								
Deper	ndent variable: AAQ		Dependent va	riable: LAQ				
Variable	Coefficient	t-Statistic	Coefficient	t-Statistic				
INV INEFFICIENCY	-0.097	-5.078	-0.135	-3.3				
SIZE	0.019	1.206	0.04	4.552				
LEVERAGE	-0.028	-1.294	-0.068	-1.615				
GROWTH	0	-0.575	-0.004	-2.334				
CFOSALE	CFOSALE -0.011		0.007	0.427				
LOSS	0.009	1.917	0.011	1.489				
LNAGE	-0.026	-0.93	-0.075	-3.207				
С	-0.13	-0.777	-0.125	-1.431				
Adjusted R-sq	uared	0.247		0.167				
F-statistic	c	3.55		2.552				
Prob(F-statis	stic)	0		0				
Firm fixed et	ffect	Yes		Yes				
Correction for Hetero	oscedasticity	Yes		Yes				

**Table 4**: Result on Effect of Investment Efficiency on Financial Reporting Quality (H#2b result (Equation (5)))

# 4.4 ROBUSTNESS CHECKS

To check the generalizability of the results we perform robustness analysis. It is accomplished by re-examining the relationship between financial reporting quality measured through another proxy and investment efficiency. Our new measure of financial reporting quality uses the magnitude of total accruals as a proxy of earnings management (Leuz et al., 2003). It is computed as

$$TAQ_{i,t} = \frac{Abs TAC_{i,t}}{Abs TA_{i,t}} * (-1)$$
(6)

In Equation (6) TAQ is total accruals quality. TAC is total accruals in absolute form. TA is the absolute value of total assets. To make the measure of financial reporting quality consistent, the ratio is multiplied by -1 so that the low value of it shows low financial reporting quality due to the high use of accruals. Subscripts i and t show firm and a year respectively. Total assets are used in the denominator to control for differences in firm size. No changes are made in investment inefficiency measures. Models estimated are as follows:

$$IE_{i,t+1} = \alpha_1 + \alpha_2 TAQ_{i,t} + \alpha_3 Control Variables_{i,t} + \varepsilon_{i,t}$$
(7)

$$TAQ_{i,t+1} = \alpha_1 + \alpha_2 IE_{i,t} + \alpha_3 Control Variables_{i,t} + \varepsilon_{i,t}$$
(8)

TAQ is total accruals quality calculated using Equation (6). All other variables in Equations (7) and (8) are the same as used earlier in their respective Equations (4) and (5).

Overall, results on the relationship between total accruals quality (TAQ) and investment inefficiency (Inv Inefficiency) are similar to those found through other measures of financial reporting quality (e.g AAQ and LAQ) and investment inefficiency (Inv Inefficiency). Table 5 (first three columns) reports results on examining the effect of total accruals quality (TAQ) on investment inefficiency (Inv Inefficiency). The model has adjusted R-square of 7 %. Consistent with AAQ, TAQ makes insignificant negative relationship with Inv Inefficiency ( $\beta$ = -0.0002, t= -0.915). Table 5 (last three columns) provides results on the effect of investment inefficiency (Inv Inefficiency) on total accruals quality (TAQ). The model has adjusted R-square of 13.4%. Coefficient on Inv Inefficiency is negative and significant at 10% significance level ( $\beta$ = -8.37, t= -1.66). Thus, the increase in investment inefficiency (Inv Inefficiency) negatively affects financial reporting quality

(TAQ) in the form of high use accruals.

			tal accruals quality (				
Effect of Financial		on Investment	Effect of Investment Efficiency on Financial Reporting				
	Efficiency		Quality				
$IE_{i,t+1} = \alpha_1 + \alpha_2 T$		olVariables <sub>i,t</sub>	$TAQ_{i,t+1} = \alpha_1 + \alpha_2 IE_{i,t} + \alpha_3 Control Variables_{i,t} + \varepsilon_{i,t}$				
	$\vdash \varepsilon_{i,t}$						
Dependent vari	able- Investment in	nefficiency	Dependent va	riable- Total accru	als quality		
Variable	Coefficient	t-statistic	Variable	Coefficient	t-statistic		
TAQ	-0.0002	-0.915	INV INEFFICIENCY	-8.375	-1.662		
SIZE	-0.019	-2.734	SIZE	-0.299	-0.604		
LEVERAGE	-0.043	-4.000	LEVERAGE	2.497	1.217		
GROWTH	0.002	2.431	GROWTH	-0.133	-0.862		
TANGIBILITY	-0.010	-0.404	CFOSALE	-0.580	-0.522		
SLACK	0.095	5.146	LOSS	-1.771	-2.894		
CFOSALE	-0.018	-2.835	LNAGE	1.497	0.643		
STDCFO	-0.019	-0.815	С	-5.861	-0.662		
STDINV	0.000	-2.500					
STDSALE	-0.001	-0.319					
LOSS	-0.004	-0.975					
LNAGE	0.035	1.321					
С	0.115	1.272					
Adjusted R-squared		0.070			0.134		
F-statis	stic	1.576	1		2.193		
Prob(F-sta	tistic)	0.000			0.000		
Firm fixed	effect	Yes	]		Yes		
Correction for Hete	eroscedasticity	Yes			Yes		

**Table 5**: The effect of total accruals quality (TAQ).

# 5. CONCLUSION

The objective of this research was to explore the two-way relationship between financial reporting quality and investment efficiency in the Pakistani context. Financial reporting quality affects investment efficiency in two ways. First, it helps firms in reducing underinvestment by raising funds for investment at a low cost. Second financial reporting quality works as a monitoring tool and avoids firms overinvesting. One of the measures of financial reporting quality used in past literature is based on accruals earnings management. Mostly, researchers use various estimation models such as the Jones model to capture discretionary accruals as a proxy of earnings management. However, these models are criticized by researchers due to measurement error in model estimation. Accruals appearing in the income statement are also reflected in assets and liabilities accounts of the balance sheet. Due to these facts, our measures of earnings management vis-a-vis financial reporting quality are aggregate of asset side accruals and aggregate of liability side accruals.

Asset side accruals quality does not make a significant association with investment efficiency. These results can be seen from the perspective that investors in Pakistan do not consider asset side accruals to judge the financial reporting quality of the firm. On the other hand liability side accruals quality positively affects investment efficiency. Thus investors consider liability side accruals while making investment decisions which leads to the efficient investment of firms. Shahzad et al., (2019) using the same context for different time periods examine among others association between financial reporting quality and investment efficiency. Results show that financial reporting quality

is positively associated with current year investment efficiency. In our study, we find that financial reporting quality positively affects future year investment efficiency. Thus, it is evidenced that financial reporting quality affects both current and future year investment decisions of firms. On the other hand, findings on the effect of investment efficiency on financial reporting quality show that managers engage in earnings management keeping in view the current year performance of the firm.

# 6. AVAILABILITY OF DATA AND MATERIAL

Data can be made available by contacting the corresponding author.

# 7. REFERENCES

- Abdul Rahman, R., & Haneem Mohamed Ali, F. (2006). Board, audit committee, culture and earnings management: Malaysian evidence. *Managerial Auditing Journal*. 21(7), 783-804.
- Anderson, R. C., & Reeb, D. M. (2003). Founding-family ownership and firm performance: evidence from the S&P 500. *Journal of Finance*. 58(3), 1301-1328.
- Barth, M. E., Clinch, G., & Shibano, T. (1999). International accounting harmonization and global equity markets. *Journal of Accounting and Economics*, 26(1-3), 201-235.
- Bartov, E., Gul, F. A., & Tsui, J. S. (2000). Discretionary-accruals models and audit qualifications. *Journal of Accounting and Economics*, 30(3), 421-452.
- Biddle, G. C., & Hilary, G. (2006). Accounting quality and firm-level capital investment. *The Accounting Review*, 81(5), 963-982.
- Biddle, G. C., Hilary, G., & Verdi, R. S. (2009). How does financial reporting quality relate to investment efficiency?. *Journal of Accounting and Economics*, 48(2-3), 112-131.
- Burgstahler, D., & Dichev, I. (1997). Earnings management to avoid earnings decreases and losses. *Journal of Accounting and Economics*, 24(1), 99-126.
- Cheng, Q., & Warfield, T. D. (2005). Equity incentives and earnings management. Accounting *Review*, 80(2), 441-476.
- Graham, J. R., Harvey, C. R., & Rajgopal, S. (2005). The economic implications of corporate financial reporting. *Journal of accounting and economics*, 40(1-3), 3-73.
- Hayashi, F. (1982). Tobin's marginal q and average q: A neoclassical interpretation. *Econometrica: Journal of the Econometric Society*, 213-224.
- Healy, P. M., & Wahlen, J. M. (1999). A review of the earnings management literature and its implications for standard setting. *Accounting Horizons*, 13(4), 365-383.
- Hope, O. K., Ma, M. S., & Thomas, W. B. (2013). Tax avoidance and geographic earnings disclosure. *Journal of Accounting and Economics*, 56(2-3), 170-189.
- Houcine, A. (2017). The effect of financial reporting quality on corporate investment efficiency: Evidence from the Tunisian stock market. *Research in International Business and Finance*, 42, 321-337.
- Jackson, S. B., & Liu, X. (2010). The allowance for uncollectible accounts, conservatism, and earnings management. *Journal of Accounting Research*, 48(3), 565-601.

- Jensen, M. C., & Meckling, W. H. (1976). Theory of the firm: Managerial behavior, agency costs and ownership structure. *Journal of Financial Economics*, 3(4), 305-360.
- Lara, J. M. G., Osma, B. G., & Penalva, F. (2016). Accounting conservatism and firm investment efficiency. *Journal of Accounting and Economics*, 61(1), 221-238.
- Leuz, C., Nanda, D., & Wysocki, P. D. (2003). Earnings management and investor protection: an international comparison. *Journal of Financial Economics*, 69(3), 505-527.
- McNichols, M. F., & Stubben, S. R. (2008). Does earnings management affect firms' investment decisions? Accounting Review, 83(6), 1571-1603.
- Park, Y. W., & Shin, H. H. (2004). Board composition and earnings management in Canada. *Journal of Corporate Finance*, 10(3), 431-457.
- Pergola, T. M., & Verreault, D. A. (2009). Motivations and potential monitoring effects of large shareholders. *Corporate Governance: The International Journal of Business in Society*, 9(5), 551-563.
- Rahmatullin, N.V., Guzelbaeva, G.T. (2019). Digital Audit as a Factor of Business Efficiency. International Transaction Journal of Engineering, Management, & Applied Sciences & Technologies. 10(18), 10A18F: 1-9.
- Schipper, K., & Vincent, L. (2003). Earnings quality. Accounting Horizons, 17, 97-110
- Shahzad, F., Rehman, I. U., Colombage, S., & Nawaz, F. (2019). Financial reporting quality, family ownership, and investment efficiency: An empirical investigation. *Managerial Finance*, 45(4), 513-535.
- Shleifer, A., & Vishny, R. W. (1997). A survey of corporate governance. *Journal of Finance*, 52(2), 737-783.
- Verdi, R. S. (2006). Financial reporting quality and investment efficiency. SSRN 930922.
- Wang, D. (2006). Founding family ownership and earnings quality. *Journal of Accounting Research*, 44(3), 619-656.



**Irfan Ullah** is a PhD scholar at the Department of Management Sciences, COMSATS University Islamabad, Pakistan. He got his Master's degree in Finance, from International Islamic University Islamabad, Pakistan. His research interests include Corporate Governance, Earnings Management, Financial Reporting Quality and Assets Mispricing.



**Dr. Usman Ayub** is an Assistant Professor at the Department of Management Sciences, COMSATS University Islamabad, Pakistan. His research interests are Portfolio Theory, Asset Pricing, Corporate Finance, Fuzzy Sets, Artificial Neural Networks and Islamic Finance.



**Dr. Hashim Khan** is an Assistant Professor at the Department of Management Sciences, COMSATS University Islamabad, Pakistan. He is interested in Corporate Governance, Earnings Management, Financial Reporting Quality and Corporate Fraud.